

# Our K-12 Capabilities

At a Glance...



## Who We Are

- Family-held company, incorporated 1974
- 650+ employees
- Active ownership and hands-on leadership
- Experienced management (average manager has 15 years with J.T.M.)
- Committed to recruiting new talent and technologies
- Proudly serving the following foodservice segments: K-12, Restaurants, College & Universities, Military, Government, B&I, and Healthcare
- Dedicated to sustainability by employing technologies and materials that allow for less packaging, energy reduction and recycling
- J.T.M.'s campus is centrally located in the Greater Cincinnati area
- Multiple production facilities
- Voted one of the Top Workplaces in Cincinnati in 2022



## Just the Facts

- Kettle Operation – approximately 5 million pounds per week production capacity
- 99 of the top 100 school districts are J.T.M. customers.
- 998 of the top 1000 school districts are J.T.M. customers.
- 499 of the top 500 school districts are J.T.M. customers.
- 68 of the 70 major school Co-ops in the country are J.T.M. customers.
- Over 10,000 school districts nationwide (and growing) serve J.T.M. products.

## Delivering Excellence & Nutrition to Schools

- Involved in USDA Processing for over 30 years
- J.T.M. products are being served to students in all 50 states
- Dedicated, regional, school sales team located in states across the U.S.
- Knowledgeable and dedicated school broker network
- Affiliated with SNA, ACDA and USDA
- Proactively developing new products and formulations to make it easier for schools to meet nutritional guidelines (Allergen Free, Gluten Free, Clean-Label, Vegetarian, Whole-Grain Rich, Reduced Sodium)
- Over 80% of J.T.M. school products are CN labeled (PFS sheets available on remaining 15%)

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GREAT DISHES  
TOGETHER.

JTM Food Group  
200 Sales Avenue  
Harrison, OH 45030

800.626.2308  
JTMFoodGroup.com



## Food Safety

- Food Safety is our #1 Priority
- GFSI Certified (BRC): We received an AA+ rating from Cert ID
- Due to complex challenges in today's food supply chain, many of the world's largest food retailers are mandating supplier certification to Global Food Safety Initiative (GFSI) schemes, which include SQF, BRC, IFS, FSSC, GLOBALG.A.P. and BAP and CanadaGAP.
- USDA FSIS inspectors and AMS graders on site
- Dairy Grading Branch
- Agriculture & Marketing Service
- Allergen training for all plant employees
- Certified integrated HACCP SSOP
- ServSafe training for sales, culinary and marketing teams
- Computer integrated lot tracing program



## Support & Partnership

- Culinary team includes four formally trained chefs
- Team of research & development professionals and food scientists
- 2 full-time, registered K-12 dietitians
- Full service marketing team and graphics studio
- Suite of K-12 resources & recipes



## Kettle Crafted Culinary Solutions

- Taco Fillings, Mac & Cheeses (WGR & Semolina), Chilis (w/ meat & plant forward), Soups, Sloppy Joe, Pasta Sauces, Asian Sauces, Cheese Sauces, Gravies, Breakfast Scrambles & Pasta Entrees
- Packed in boilable/steamable bags - labor savings
- Scratch - quality taste

## Portioned Meats

- Meatballs, Beef Patties, Burgers, Sausage Patties, Mini Corn Dogs and Pancake Bites



## USDA Foods We Process & Where We Rank

- Ground Beef 100154: #1 for diversions in SY 22-23
- Pork Picnics 100193: #2 for diversions in SY 22-23
- Turkey Thighs 100883: #1 for diversions in SY 22-23
- Cheddar Cheese Preferred 110242: #3 for diversions in SY 22-23

## Our Partners in Nutrition



For a complete list of products, nutritional information and recipes, visit us at [www.jtmfoodgroup.com](http://www.jtmfoodgroup.com).

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